

1. Price - All prices quoted are net, non commissionable and are quoted in Canadian funds. The prices are either per person per night or per person per package. All prices include our service and administration costs. Prices and information contained in this tariff are correct at time of press. Vision The Atlantic Canada Co. reserves the right to notify of any price adjustments at any time.

In acceptance of our terms and conditions, you are entering into a contract to commit to use the services of Vision The Atlantic Canada Co. for travel product as outlined in this wholesale tariff.

2. Not Included - Our prices do not include vehicle rental (unless otherwise stated), airfares, meals (unless otherwise stated), optional sightseeing (unless otherwise stated), insurance, gratuities and any items of a personal nature.

3. Taxes – If you signed our Terms & Conditions Contract prior to September 25th 2006, the following will apply until April 2009;

All prices reflect any reductions possible due to rebates, which Vision The Atlantic Canada Co. may claim on short-term accommodation on behalf of non-resident travellers. Customers or their agents may claim no further rebates. Some tour packages include rebates of 50% of total 6% GST (Goods & Service Tax) where applicable, and/or 50% of total 14% HST (Harmonised Sales Tax) where applicable, calculated according to recent interpretations of the HST/GST regulations set by the Government of Canada. Rates for FIT hotels reflect a full rebate of HST/GST for non-residents on short-term accommodation. As an overseas buyer you are required to copy the "Assignment of Right" onto your letterhead (see back page), sign and return to us at your earliest convenience. Should this Assignment of Right letter not be signed and returned, the accommodation HST/GST will have to be added to the invoice. (In which case the client can obtain the applicable accommodation rebate after their vacation directly with the Canadian Government authorities). Should HST/GST rates change Vision The Atlantic Canada Co. reserves the right to adjust the tariff prices accordingly.

3a Taxes – If no Terms & Conditions Contract was signed, then the following will apply;

Under the new legislation, if FIT accommodation is purchased as a 'stand alone' then HST or GST will be charged accordingly at point of sale. It will be the responsibility of the Tour Operator to claim back the full HST or GST from the Canadian Revenue Agency. If a package is purchased ie Accommodation and at least **one** service for example; ie Accommodation & sightseeing excursion or Accommodation & flight - then 50% of the applicable HST or GST can be rebated at **point of sale**. No further rebates can be claimed from the Canadian Revenue Agency. Please see attached CRA fact sheet for further information.

4. Reservations - All reservations should be made directly with Vision The Atlantic Canada Co. in writing: Fax: (709) 634 2774 E-mail: res@visionatlantic.net

Telephone reservations must be confirmed in writing. A reservation request is deemed as a confirmed reservation when a facsimile or E-mail request has been received by Vision The Atlantic Canada Co. On receipt, we will confirm, by return facsimile or E-mail, a confirmation to your request. Should the accommodation be unavailable, we will offer suitable alternatives. Should a booking be cancelled, confirmation of receipt of the cancellation notice will be forwarded from Vision The Atlantic Canada Co. – unless a confirmed receipt of cancellation is received by Vision The Atlantic Canada Co. then the booking is deemed as standing.

5. Star Ratings - The star rating we provide each hotel under our FIT Hotel Sections are a Canada Select rating only. They are in no way there to misinterpret a property, they are the Canada Select official grading only.

6. Hotel Rooms (FIT & Self Drives) - All FIT hotel rooms are based on either standard or superior 'Run of House', on room only basis unless otherwise stated on our confirmation. Self drive accommodation as stated in each itinerary, subject to availability. All triple and quad rooms are strictly on a bed share basis unless otherwise stated.

7. Vouchers - Vision The Atlantic Canada Co. are happy to supply vouchers for all services, but should you wish to provide your own company vouchers, please ensure that the following information is stated clearly on each voucher:

- a) Vision The Atlantic Canada Co. company name
- b) Vision The Atlantic Canada Co. confirmation reference
- c) Vision The Atlantic Canada Co. 24 hour client contact number

8. Last Minute Reservations - Vision The Atlantic Canada Co. welcomes last minute reservations and will try to fulfill your client's requirements. There is no additional charge for this service, however should a reservation require courier services, where we cannot fax our vouchers to your client, this cost will be added to the final invoice (*Also see payment procedures below).

9. Payment Procedures - A reservation will not be considered confirmed until either a deposit and/or final payment has been received. Reservations will automatically be cancelled if full payment is not received by Vision The Atlantic Canada Co. 30 days prior to the arrival of the first service we provide, unless a floating or roll over deposit and schedule of payment has been agreed per each individual case. Should the deposit not be received space will automatically be released. *In the instance of last minute reservations, payment must be received by immediate wire transfer on confirmation, unless otherwise agreed beforehand. (See wire transfer notes below).

10. Deposit - For FIT bookings we will not require a deposit from you unless we otherwise state in this tariff or confirm at the time of booking. All group bookings will require a deposit and schedule of payment to be determined per each individual case. Any deposit requested must be received within 14 days from the time of booking. Should the deposit not be received space will automatically be released.

11. Full Payment - Full payment is required no later than 30 days prior to arrival, unless prior arrangements for billing have been made. For group bookings individual contracts and payment schedules will be provided. Payment is to be made in Canadian Dollars by bank draft or cheque drawn from a Canadian bank account. All fees relating to a wire transfer are the responsibility of the tour operator, not Vision The Atlantic Canada Co. (See wire transfer notes below).

Please mail cheques to: Vision The Atlantic Canada Co, PO Box 21, Corner Brook, Newfoundland, Canada. A2H 6C3

Wire Transfers - Direct wire transfers can be made directly to our bank account. Due to banking security measures required, bank account details will be provided on request. A charge will be made for this service, currently \$15 per transaction, subject to change, please add this charge to the total invoice amount. **Important: When sending payments by wire transfer please ensure that ALL bank charges are pre-paid at your end and allow for an additional \$15 to be added to the total .**

Credit Cards - We accept full payment or deposits by credit card – Visa and MasterCard. Should the payment be made by credit card a service charge of 3% will be added to your invoice.

12. Reservation Changes - An administration fee of \$25 per change will be charged for any changes to travel arrangements made after confirmation has been sent. Should changes occur within 30 days of travel a \$50 fee per change will be applicable plus any supplier costs.

13. Flights - Flight services booked through Vision The Atlantic Canada Co. will be subject to airline Terms & Conditions for changes/cancellations.

14. Cancellations - In the event of a reservation being cancelled, the following cancellation charges will apply, depending on when written notice has been received by Vision The Atlantic Canada Co.

Packages (Self Drives, Multi-Day Soft Adventure, City Stays & Mini Breaks and Escorted Tours)

Please note any reservations that include a document pack is considered a package.

- 45 days or more - Full refund less any applicable non-refundable deposits or supplier charges
- 30-44 days prior to arrival - \$50.00 per person charge plus a non-refundable deposits or supplier charges
- 11-29 days prior to arrival - \$100.00 per person charge plus a non-refundable deposits or supplier charges
- 01-10 days prior to arrival - 100% cancellation charges.

Supplier charges may amount to 100% in some cases as some hotels have a 30-day cancellation policy.

Please note: Definition of a package as per Canada Revenue Agency is a combination of a hotel and one service, such as a boat tour or activity

FIT Hotels, Transportation & Activities

- 45 days or more - Full refund less any applicable non-refundable deposits or supplier charges
- 04-44 days prior to arrival - \$50.00 per person charge plus a non-refundable deposits or supplier charges
- 72 hours prior to arrival - 100% cancellation charges.

Supplier charges may amount to 100% in some cases as some hotels have a 30-day cancellation policy.

FIT Hotel that are booked with document pack, constitutes as a package therefore the Package cancellation policy will apply.

15. Unused Services - There are strictly no refunds for any unused services after the arrival date.

16. Travel Insurance - It is the responsibility of the Tour Operator to ensure that all clients are fully insured before travelling.

17. Company policy & liability - Vision The Atlantic Canada Co. has made arrangements for the tour services described in our tariff. The carriers providing transportation services, hotels and other suppliers providing tour services are independent contractors and are not the agents, employees or servants of, or joint ventures with Vision The Atlantic Canada Co. All vouchers and other travel documentation for tour services issued by Vision The Atlantic Canada Co. are subject to the terms and conditions specified by the supplier and to the laws of the Provinces in which the services are supplied.

By agreeing to utilise the services of Vision The Atlantic Canada Co. the tour participant agrees that Vision The Atlantic Canada Co.'s employees or agents, shall not be liable for any delay, inconvenience or loss of enjoyment, upset, disappointment, distress or frustration, whether physical or mental, resulting from the act of omission of Vision The Atlantic Canada Co., or its employees or agents. Further the tour participant agrees that Vision The Atlantic Canada Co. shall not be liable for any damage, loss, claim, cost or expense arising out of personal injury, accident or death, loss damage or delay of baggage or any other property resulting from the act or omission on the part of any person other than Vision The Atlantic Canada Co. or its employees; Acts of God, sickness, theft, labour disputes, mechanical breakdown, Acts of Terrorism, Government Actions or any other cause beyond Vision The Atlantic Canada Co.'s direct control.

No person, other than a representative of Vision The Atlantic Canada Co. authorised by a document in writing may vary, add or waive any term or condition in this tariff, including any term or condition set forth in the preceding provisions: Written notice of any claim against Vision The Atlantic Canada Co. must be received no later than fourteen (14) days after the date that the services were provided to a tour participant. All terms and conditions including schedules and rates are subject to change without notice added to the invoice.

Agreement Contract

I have read and understand the terms & conditions as outlined above and agree to accept the terms and conditions as stated.

Company Name: _____

Full Address: _____

Signature: _____

Date: _____

Please complete and return as soon as possible.

Vision The Atlantic Canada Co.

P.O. Box 21 . Corner Brook . Newfoundland . A2H 6C3

Tel: (709) 634-3990 Fax: (709) 634 2774 email: sales@visionatlantic.net . www.visionatlantic.com